



UGANDA – NIGERIA

BUSINESS FORUM & EXHIBITION

9TH - 10TH SEPTEMBER 2026

KAMPALA, UGANDA

Enhancing Business Linkages and Market
Access through the AfCFTA Framework

EXHIBITOR CATALOGUE



UNIQUELY
WARM.
UNIQUELY
OURS.

EXPLORE
UGANDA
THE PEARL OF AFRICA



Exhibitor number: 01

Piston Medical Ltd.

Profile:

Piston Medical Limited (PML) is a Ugandan pharmaceutical manufacturer focused on producing and supplying high-quality, affordable parenteral medicines for the African market. The company specialises in intravenous (IV) fluids, large volume parenterals (LVPs), small volume parenterals (SVPs), and other critical care injectable medicines. By leveraging modern manufacturing technology and adhering to internationally recognized quality standards, PML helps address regional healthcare needs by improving access to reliable essential medicines. Its core focus areas include pharmaceutical manufacturing, healthcare innovation, quality assurance, and the distribution of life-saving medical products across the East African and wider African markets

Key Products & Services:

IV Fluids, Injectable Medicines, Pharmaceutical Manufacturing

Medicine Distribution

Sectors of Interest

Pharmaceutical and Healthcare Manufacturing and Distribution

Business Objectives:

Seeking distribution partnerships, market expansion opportunities, strategic collaborations, and investment to grow the supply of quality IV fluids and injectable medicines in Uganda, Nigeria, and across Africa.

Contact Information:

Piston Medical Limited
Plot 1816, Block 113, Namanve Industrial Park,
Kyagwe County, Mukono District, Uganda.
+256 394 500 497
info@pistonmed.com
www.pistonmed.com

Contact Person:

Yazidi Ndhote
Head of Commercial
+256 706 321 934.
yndhote@pistonmed.com



Exhibitor number: 02

Volcafe Uganda (Kyagalanyi Coffee Limited)

Profile:

Volcafe Uganda Limited is a leading manufacturer of roasted coffee in Uganda and operates under Kyagalanyi Coffee Limited (KCL), a green coffee exporter within the Volcafe Group. Our flagship brand, Big Gorilla Coffee, is crafted from 100% fully washed Arabica coffee sourced from the fertile slopes of Mount Elgon, one of Uganda's renowned coffee growing regions. The brand is available in a variety of roasts and flavors and is widely distributed across major supermarkets and retail outlets throughout Uganda. In addition to our branded coffee products, we provide toll roasting services to individuals, entrepreneurs, and businesses looking to establish or expand their presence in the roasted coffee market. Our services offer clients access to professional coffee roasting expertise and facilities, enabling them to develop and bring their own roasted coffee brands to market.

Key Products & Services:

▶ **Roasted coffee beans**

▶ **Roasted coffee powder**

▶ **Toll roasting services**

Sectors of Interest

Manufacturing

Business Objectives:

Looking for importers in Nigeria

Contact Information:

Volcafe Uganda
Namanve Industrial Park
Mukono, Uganda
Audrey.Asasira@volcafe.com / +256 773 580 854
evans.mabeya@volcafe.com / +256 775 813 886
claire.ajambo@volcafe.com / +256 783 556 583
www.volcafe.com/network/uganda



Exhibitor number: 03

JAHL Production Limited

Profile:

JAHL Production manufactures ready to drink liquid espresso coffee with long ambient temperature shelf life, and is currently exporting to Europe, the Middle East, USA & Africa.

Key Products & Services:

Ready To Drink Liquid Espresso Coffee

Sectors of Interest

Wholesale Distribution of Food Products

Business Objectives:

Looking for importers & distributors

Contact Information:

Plot 7, First Street,
Bugolobi,
Kampala, Uganda

Contact Person:

John Magnay, Director
+256 772 771 237
johnmagnay@gmail.com

Uganda Airlines

Key Products & Services:

Scheduled Flights connecting Entebbe to multiple cities across Africa and the world

Global cargo and parcel partner offering reliable, efficient, on time services

Chartered flights for a private, tailored flying experience

Sectors of Interest

- Travellers travelling through Nigeria
- Ugandan travellers connecting to/from Nigeria for both business and leisure

Business Objectives:

Seeking distribution partnerships, market expansion opportunities, strategic collaborations, and investment to grow the supply of quality IV fluids and injectable medicines in Uganda, Nigeria, and across Africa.

Contact Information:

Head Office
Uganda National Airlines Company Limited
Crane Sky Centre, Plot 4/6, Nakiwogo Road
Kiwafu West
Entebbe, Uganda
+256 200 406 400
WhatsApp: +256 740 008 081
info@ugandairlines.com
reservations@ugandairlines.com
www.ugandairlines.com

Contact Person:

Sandrah Namutebi
Marketing and Product Development

ACCRA

✈️ NONSTOP FROM ENTEBBE

FROM
USD **750** 4X WEEKLY

Uganda Airlines
The Pearl of Africa and Beyond



Starting on 27th October, 2026

T&Cs Apply



@ugandairlines



Exhibitor number: 05

Uganda Tea Association

Profile:

Uganda Tea Association is the umbrella body for all tea producers and traders in Uganda. We represent 22 member companies that own 36 tea processing facilities. We have a country wide installed processing capacity of over 100million kilograms annually. Over 70% of processed tea is exported, 30% retained for local value addition and sales. The industry supports over 1.5million individuals across Uganda.

Key Products & Services:

Green tea

Black Tea

Specialty tea

Sectors of Interest

Diverse, across the agro processing value chain including, ICT, Research, Manufacturing and Finance

Business Objectives:

Access to distributors or Joint Venture partners in West Africa, investors, importers, distributors and wholesalers.

Contact Information:

2nd Floor, Office No.44
Grand Imperial Hotel,
Kampala, Uganda
+256 783 511 205 / +256 414 346 763
info@utasso.co.ug
<https://utasso.co.ug/>

Contact Person:

Victoria Ashabahebwa
+256 753 092 946
vashaba88@gmail.com



Exhibitor number: 06

Quality Chemical Industries Limited

Profile:

Quality Chemical Industries Limited (Qcil) is a Ugandan pharmaceutical manufacturer established in Kampala in 2005, committed to improving the availability, accessibility and affordability of quality medicines through manufacturing in Africa. Qcil manufactures tablets and hard gelatin capsules and has an annual production capacity of 1.4 billion tablets. Its portfolio spans major therapeutic areas including malaria, HIV/AIDS, diabetes, anti-infectives and sickle cell disease. Qcil was the first facility in the region to achieve WHO prequalification for ARVs and ACTs and is approved and registered across 31 African markets. The company continues to expand its manufacturing, R&D and private-market capabilities.

Key Products & Services:

Quality pharmaceutical medicines for both public/institutional and private markets;

▶ HIV/AIDS and antiviral medicines

▶ Tuberculosis

▶ Malaria

▶ Other therapeutic and OTCs

▶ Diabetes

▶ Sickle Cell Disease

▶ Anti-infectives

Sectors of Interest

- Pharmaceutical Manufacturing;
- Healthcare;
- Life Sciences;
- Research & Development;
- Pharmaceutical Technology;
- Public Health;
- Healthcare Supply & Distribution;
- Sustainable Manufacturing

Business Objectives:

Seeking strategic partnerships to expand access to quality, affordable medicines across African markets, with particular interest in Nigeria and West Africa. Qcil is interested in engaging pharmaceutical distributors, wholesalers, importers, government and institutional procurement partners, private-market partners, product-development and in-licensing partners, and organisations interested in technology partnerships and regional pharmaceutical supply.

Contact Information:

Plot 1-7, 1st Ring Road, Luzira Industrial Park,
P.O. Box 34871, Kampala, Uganda.
Office Tel: +256 312 341 100.
Email: contactus@qcil.com.
Business Development: bd@qcil.com.
Website: www.qcil.com

Contact Person:

Jackie Mckina
Governance & Public Affairs Manager
jmckina@qcil.com

WHO WE ARE

Quality Chemical Industries Limited (Qcil) is a pharmaceutical company established in 2005 in Kampala, Uganda. The Company is committed to Prioritising **Availability, Accessibility & Affordability** of medicines by manufacturing in Africa.



Uganda
Securities Exchange



Quality Chemical Industries Limited



Our Purpose

At Qcil, our purpose is clear and bold: to empower Africans not just to heal, but to thrive. **"Life after well"** is more than a slogan, it is a transformative vision that drives everything we do. We believe that true recovery goes beyond treatment. It is about reclaiming vitality, expressing one's full potential, and living with purpose and pride.



OUR FOOTPRINT



APPROVED
& REGISTERED
IN **31** AFRICAN
MARKETS / COUNTRIES



29
PRODUCTS
IN OUR PORTFOLIO

OUR PORTFOLIO



Disclaimer: [1] For Healthcare professionals only [2] For more information kindly refer to the specific pack insert [3] The product image may be different than the actual pack in the country [4] Qcil is a registered trademark of Quality Chemical Industries Limited, Any other trademarks, Product brands or images appearing herein are the property of their respective owners [5] For adverse events reporting kindly call 0800 340 034 or email at drugsafety@qcil.com [6] For full prescribing information, contact Quality Chemical Industries Limited, Plot 1-7, 1st Ring Road, Luzira Industrial Park, P.O. Box 34871, Kampala, Uganda. Office T +256 312 341 100 | www.qcil.com



Quality Chemical Industries Limited
Plot 1-7, 1st Ring Road, Luzira Industrial Park,
P.O Box 34871, Kampala - Uganda



Exhibitor number: 07

K Roma Limited

Profile:

K-Roma (Bella Wine), established 2004 by Prudence Ukkonika, is an agro-business enterprise located in Kampala and the largest 100% organic wine producer and distributor in Uganda. Bella manufactures tea, wine and juice from local tropical fruits and plants, providing the safest and healthiest organic foods to consumers, and employing hundreds of Ugandans including small local farmers, and improving their livelihoods. K-Roma products are distributed widely across Uganda and East Africa.

Key Products & Services:

Bella Hibiscus Juice

Bella Prukko Fortified Wine

Bella Hibiscus Sweet Red Wine

Bella Passion Fruit Sweet Wine

Bella Hibiscus Tea

Bella Autumn Royal Dry Wine

Business Objectives:

Looking for importers and distributors in Nigeria

Contact Information:

Plot 5470, Block 111
Namanve Industrial Park,
Mukono, Uganda
+256 772 506 155 / +256 746 637 676
prudenceukkonika@yahoo.co.uk
www.bellabeveragesuganda.com

Contact Person:

PRIDENCE UKKONIKA
+256 772 506 155
prudenceukkonika@yahoo.co.uk



Endless Possibilities...



www.bellabeveragesuganda.com



Exhibitor number: 08

UBA

Profile:

United Bank for Africa Plc (UBA) is one of Africa's leading financial institutions and a truly Pan-African bank with a rich heritage spanning more than 75 years. Headquartered in Lagos, Nigeria, UBA has grown from a single-country operation into a global financial service provider, across 20 African Countries and 4 key international financial centres (New York, London, Paris and Dubai).

UBA provides comprehensive range of financial and banking services, including Retail, Corporate, Commercial, SME, Transaction, Investment, Trade Finance, Treasury Services, Digital and Cross-Border Payments to its Corporate, Commercial and Retail customers, served through robust physical and electronic touch-points in African and in its international service centres.

Through its customer-centric approach, UBA continues to support economic growth, financial inclusion and sustainable development delivering innovative banking solutions that meet the evolving needs of all customers in Uganda and the Globe.

Key Products & Services:

Financial and Banking services - Retail, Corporate, Commercial, SME, Transaction, Investment, Trade Finance, Treasury Services, Digital and Cross-Border Payments to Corporate, Commercial (SME) and Retail customers

Business Objectives:

SMEs, Oil and Gas, Construction, Fast Moving Goods, Agriculture, Agro-processing, Pharmaceuticals, Automotive, Transport & Logistics

Business Objectives:

Facilitate intra-African and international trade.

- Support SMEs and business growth.
- Finance strategic infrastructure and economic development.
- Promote digital payments and financial infrastructure

Contact Information:

Physical address: Plot 2, Jinja Road – Kampala
Email: cfcuganda@ubagroup.com
phone number: 0417715100 (Tel), 0780142329 (Mobile), 0800100030 (Toll free)
Website: www.ubauganda.com

Contact Person:

Hoziana Niyonsaba
Hoziana.niyonsaba@ubagroup.com
Tel: +256774845746/ +256 701058355

Your Africa Trade Partner.

Our products and services have been designed to ease your banking needs at any of our locations in 20 African Countries, the UK, France, Dubai and the USA.

Our Trade Finance Solutions include:

- Advance Payment Guarantee
- Performance Bond
- Bid Bond
- Bank Guarantee
- Letters of Credit (LCs)

Ready to Take Your Business Further?

Call 0800 100 030 (Toll-Free), +256 780 142 329 (Mobile),
+265 794 993 104 (WhatsApp), or email: cfcuganda@ubagroup.com.
Alternatively, visit your nearest UBA branch for assistance.



Exhibitor number: 09

Octien Technologies

Profile:

Octien Technologies is a Ugandan technology company developing practical, affordable intelligent systems for African homes, businesses and institutions. Our solutions combine smart lighting, edge AI, computer vision and automation to improve safety, energy efficiency and operational visibility. Our flagship ALA-YA platform upgrades existing CCTV into an on-site AI safety and operational intelligence system for applications including PPE compliance, restricted-area monitoring, fire and smoke detection, vehicle logging, people monitoring and thermal imaging. We also develop plug-and-play smart lighting products designed for local market realities. Octien focuses on locally relevant innovation that reduces deployment cost while keeping data and control with customers.

Key Products & Services:

- ALA-YA AI Safety & Operational Intelligence - offline/local AI video analytics that
- Upgrades to existing CCTV for real-time safety, security and operational monitoring.
- Octien Smart Lighting - motion and light-sensing smart bulbs, rechargeable smart bulbs and smart pendant lighting.
- Occupancy sensing and energy-saving automation for institutions and commercial facilities.
- Custom IoT, edge-AI and industrial technology solutions.

Sectors of Interest

- ICT and Artificial Intelligence
- Smart Infrastructure
- Occupational Safety and Health
- Security Technology
- Manufacturing and Industrial Automation
- Energy Efficiency and Smart Lighting; Education
- Research and Innovation.

Business Objectives:

Build partnerships in Nigeria and West Africa with technology distributors, CCTV/security system integrators, electrical and lighting distributors, industrial safety providers and institutional buyers. We are interested in pilot deployments, market-entry and distribution partnerships, local systems-integration partners, joint product development/manufacturing opportunities, and strategic investors or innovation partners that can support regional scaling.

Contact Information:

bwengyeduncansnr@gmail.com
www.octientech.com

Contact Person:

Bwengye Duncan
Phone / WhatsApp: +256 774 795 780
bwengyeduncansnr@gmail.com

Smart Lighting for a **Brighter** Tomorrow.

Octien Tech smart lights redefine everyday lighting with intelligent sensing, elegant design and effortless control. Engineered for modern homes, offices, cafés and shared spaces.

Light that adapts. Ambience that inspires.



Smart Bulbs
Motion + light sensing
Plug and play
Affordable



Rechargeable Smart Bulbs
Reliable lighting even during power outages.



Smart Pendants
Stylish designs for homes, offices and commercial spaces.



*Simple
Elegant
Intelligent*



MOTION & LIGHT SENSING
Automatically turns on when needed and dims in daylight to save energy.



PLUG & PLAY INSTALLATION
No rewiring. Simply hang, plug in, and enjoy intelligent lighting.



ENERGY EFFICIENT
Uses only the light you need, when you need it.



WARM, INVITING DESIGN
Premium clear glass with a soft, warm glow for any environment.



SAFE & DURABLE
High-quality materials. Built for everyday reliability.

Smarter technology. Better experiences.
That's the Octien Tech promise.

www.octientech.com

bwengyeduncansnr@gmail.com

+256 774 795 780

**Lighting the future.
Responsibly.**

ALA-YA – "GOD'S EYE" AI SAFETY & OPERATIONAL INTELLIGENCE

TURN EXISTING CCTV INTO ACTIONABLE EVIDENCE

Safer People.
Smarter Operations.
Stronger Africa.

Empowering EOSH teams
with **real-time visibility,**
alerts, analytics and
verifiable evidence.



Real-time detection
Continuous monitoring across all sites



Instant alerts
To the right people via system & email.



Actionable insights
Dashboards, trends & reports you can act on



Local & secure
Runs on-site. Your data stays in your control.

ALA-YA



KEY EOSH CAPABILITIES



PPE MONITORING
Detects non-compliance (helmet, vest, gloves, goggles, mask, boots).



RESTRICTED AREA MONITORING
Detects unauthorized entry and zone breaches.



FIRE & SMOKE DETECTION
Early smoke & fire detection for faster response.



VEHICLE LOGGING (ALPR)
Captures license plates, vehicle type, make, color & time of entry/exit.



PEOPLE MONITORING
People counting, crowd alerts & movement insights.



THERMAL IMAGING
Temperature screening of people & equipment. Identify fever & hot spots for predictive maintenance.



DRIVE EOSH COMPLIANCE

- Continuous monitoring 24/7
- Immediate alerts to the right people
- Clear evidence for investigations & audits
- Meet regulatory requirements with confidence
- Protect people, assets & reputation

ADDITIONAL CAPABILITIES



SMART & ENERGY-EFFICIENT LIGHT
Occupancy sensing, adaptive lighting and automation for safer, energy-efficient workplaces.



OCCUPANCY SENSING & ENERGY SAVING AUTOMATION
Optimize space utilization and reduce energy costs.



LET'S CONNECT!



Scan or save my number and chat with me on WhatsApp.



+256 774 795 780



www.octientech.com



bwengyeduncansnr@gmail.com

Video + AI + Analytics
= Proof You Can Trust



INTELLIGENT TECHNOLOGY.
SAFER WORKPLACES.
STRONGER AFRICA.



Exhibitor number: 10

IK Food (U) Ltd.

Profile:

IK Food Uganda specialises in premium Ugandan vanilla and its products, while building a sustainable and reliable supply chain for farmers. Our goal is not only to deliver high-quality products to international markets, but also to empower communities through employment, skills development, and fair trade partnerships. We train and support farmers in modern farming, curing, and processing techniques to improve product quality and household incomes.

Key Products & Services:

Vanilla Beans

Vanilla Powder

Vanilla Caviar

Sectors of Interest

Manufacturing and Processing

Business Objectives:

Seeking Investors, Exportors, Wholesalers and Joint Venture Partners

Contact Information:

Seguku, Kajjansi Town Council
Uganda
ikfoodugandalimited@gmail.com
www.ikfoodug.com

Contact Person:

Israel Kaweesa
Managing Director
+256 776 341 713



Exhibitor number: 11

Peer pesa Technologies

Profile:

Peerpesa is a regional financial technology platform that enables businesses and digital-asset partners to collect local payments, access stablecoin liquidity and launch scalable payment services. Our value proposition is simple: make regional commerce and settlement faster, more accessible and easier to operationalise through locally relevant payment rails and dependable B2B infrastructure. We focus on Uganda and the wider East African market, supporting payment collections, stablecoin-enabled settlement and white-label solutions for businesses serving customers across borders. At the Uganda-Nigeria Business Forum, Peerpesa is seeking partnerships with fintechs, OTC desks, merchants and institutional partners to expand efficient, trusted payment access between East and West Africa.

Key Products & Services:

Cross Border Payments

Sectors of Interest

- Fintech
- Cross border payments
- Financial Services

Business Objectives:

Looking for partnerships in the Fintech space for Crossborder Payments, B2B White label Stablecoin liquidity

Contact Information:

The National ICT Hub
Plot 9-21 Portbell Road-Nakawa
<https://peerpesa.co>
support@peerpesa.co

Contact Person:

Edgar Mwambutsa
Founder/CEO)
edgar@peerpesa.co



Exhibitor number: 12

Ewaffe Cultural Village

Profile:

Ewaffe Cultural Village is a unique cultural destination offering an immersive journey into the heart of Uganda's rich and living heritage. Rooted in indigenous traditions, the village invites visitors to experience Ugandan culture not as spectators, but as participants. Guests engage in hands-on activities such as guided farm tours, seasonal fruit feasts, traditional cooking lessons, fishing experiences, and captivating storytelling sessions that bring community history and values to life. The experience is crowned with a carefully prepared traditional Luwombo lunch, offering an authentic taste of Uganda's culinary heritage. The company has opened the other product line of Ewaffe Coffee, a premium brand, locally sourced. In addition to the Cultural Experience, we support our community members through provision of market to their locally made crafts, items include; shea butter, castor oil, barkcloth products among others.

Key Products & Services:

Tourism Cultural experience

Ugandan crafted Souvenirs

Premium Coffee

Sectors of Interest

- Tourism
- Agriculture (Coffee)
- Trade

Business Objectives:

Tourism partnerships
Coffee Export Partnerships/Market
Sale of locally made crafts

Contact Information:

Main Cultural Village
Naggalama, Mukono District, Uganda
Visitor Centre
Katabi, Entebbe, Uganda
+256 704 080 958 / +256 781 579 098
info@ewaffe.ug
www.ewaffe.ug

Contact Person:

Ms.Aisha Nabwanika
CEO
info@ewaffe.ug /
nabwanikaaisha@gmail.com



High Commission of the Republic of Uganda, Abuja - Nigeria
Plot 2, Ovia Crescent,
Off Pope John Paul Street,
Maitama, Abuja, Nigeria
Telephone: +234 813 266 6559
Email: abuja@mofa.go.ug | highcomabuja@gmail.com



Ministry Of Foreign Affairs - Republic of Uganda
Plot 2A/B Apollo Kaggwa Road
PO Box 7048, Kampala
Phone: +256 417 102 300
Email: info@mofa.go.ug
www.mofa.go.ug

Scan to
follow us

